28-320-005 ESSENTIALS OF LAW FOR BUSINESS
Spring 2013
Thursdays 6:00-8:00pm
Sage Room 2234

Professor: Rebecca C. Castonia, Attorney at Law
Office Hours: Before/After Class in the Classroom or by Appointment Only
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e-mail: castonir@uwosh.edu

Course Description
Essentials of Law for Business examines selected areas of law that affect business. Subject matter will include the legal system, civil and criminal law, various business relationships and transactions, and ethics that apply to business.

Text (Required)

Grading Scale
A 93 – 100%  C 73-76%
A- 90-92%   C- 70-72%
B+ 87-89%   D+ 67-69%
B 83-86%   D 63-66%
B- 80-82%   D- 60-62%
C+ 77-79%   F 0-59%

The Final Grade in this course will be determined by points earned and then applied to the above percentages.

Examinations
There will be two examinations in this course that will cover all materials reviewed in class. The exam shall be taken on the date set by the professor unless special circumstances exist and have been disclosed to the professor.

Assignments
There will be homework assignments throughout the semester worth varying point totals that will contribute to the final grade earned in this course. Assignments are posted on the Assignment Listing. This professor reserves the right to add additional assignments during the semester.
**Alternative Dispute Resolution Project**
An Alternative Dispute Resolution Project will be assigned in class that will allow students to participate with one another in a mock negotiation. The materials necessary to participate in this activity will be distributed in class by the professor. Students will be graded on negotiation strategies, preparedness, and individual involvement. Students will do a self-assessment of their own role in the negotiation activity and will provide a critique on their negotiation partner. Both will be done in writing and will be handed into the instructor. The activity will be worth 50 points.

**Other**
Class participation, attendance and opportunities for extra credit will also factor into the student’s final grade. Attendance will be taken daily so this instructor is aware of those students who have regular attendance. Failure to attend class will have a negative impact on one’s grade, as students are responsible for all materials covered by this professor during lecture. Lecture will include some content that is not contained in the course book, which is why attending class is vital.
# Assignment Listing

<table>
<thead>
<tr>
<th>Date</th>
<th>Assignment</th>
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<tbody>
<tr>
<td><strong>Jan. 31</strong></td>
<td>Chapter 1: Business and Its Legal Environment  pp. 2-31</td>
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<tr>
<td></td>
<td><em>Questions and Case Problems</em> 1-1  p.16</td>
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<td></td>
<td>Reviewing…Business and its Legal Environment (p.14)</td>
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<tr>
<td></td>
<td>Read Regina v. Dudley and Stephens, 14 Q.B.D. 273 (1884) at:</td>
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<td>[R v Dudley and Stephens](Wikipedia, the free encyclopedia)</td>
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<td>After reading case prepare a timeline of events as they occurred at sea.</td>
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<td><em>Timeline to be handed in and graded. (20 pts.)</em></td>
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<td>Be prepared to discuss in class <em>A Question of Ethics</em> 1-9  p.17</td>
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<td><strong>Feb. 7</strong></td>
<td>Chapter 2: The Courts and Alternative Dispute Resolution  pp. 32-66</td>
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<td>Lecture from Professor introducing Marbury v. Madison (1803)</td>
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<td>In Class Video:</td>
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<td>[Marbury v. Madison](You Tube: PublicResourceOrg) (33 minutes)</td>
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<td><em>Questions and Case Problems</em> 2-2  p. 64</td>
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<td><strong>Feb. 14</strong></td>
<td>Chapter 10: Business Organizations  pp.254-288</td>
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<td><em>Issue Spotters</em> (1) p. 285</td>
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<td>Question with Sample Answer 10-3 [Limited Liability Companies]  p.286</td>
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<td>Alternative Dispute Activity Introduced and Materials Provided</td>
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Feb. 21  
**Negotiation Prep and Plan Sheet to be handed in.**  
*Alternative Dispute Activity* to be completed with partner in class (60 minutes).

Homework: Negotiation Report (on D2L)

Guest Speaker: Ethics

Feb. 28  
**Hand in Negotiation Report**

Chapter 3: Ethics and Business Decision Making pp.67-89  
Video Presentation in Class: *Frontline: The Madoff Affair* (60 minutes)  
Ethics Class Activity – Materials to be Provided in Class  

**Assignment: Red Flags/Players (15pts)** (on D2L)

Mar. 7  
Hand in “Red Flags” Assignment

Chapter 4: Constitutional Authority to Regulate Business  pp. 90-114  
Read carefully  
**Case 4.2 p. 100 Bad Frog Brewer, Inc. v. NYSLA**

**Read and Brief Heart of Atlanta Motel v. United States,** 379 U.S.241 (1964)  
(see link to case on p. 92)

**Questions and Case Problems 4-2 p. 113**  
**Questions and Case Problems 4-3 p. 113**  
**Questions and Case Problems 4-5 p. 113**

Mar. 14  
Chapter 5: Administrative Law  pp.116-137  
**Questions and Case Problems 5-3 and 5-5 p. 136**

Mar. 21  
**SPRING BREAK**

Mar. 28  
Chapter 6: Torts and Product Liability pp. 138-180 (Cyber Torts Omitted)

**Issue Spotters 1 p.171**  
**Questions and Case Problems: 6-1 Product Liability p.171**
In Your Court 6-8 p. 173

Apr. 4  Chapter 7: Criminal Law pp.174 (Cyber Law omitted)

Issue Spotters 1 and 2 p. 203
Questions and Case Problems 7-1  p. 204
Case Problems with Sample Answer 7-6 p.204
In Your Court 7-8 p.205

Apr. 11  Chapter 11: Contract Formation pp. 289-313
11.2 Lucy v. Zehmer p. 297 (Be prepared to discuss in class)

Case Problem with Sample Answer 11-4 Consideration, p.312
Questions with Sample Answers 11-5 p. 312

Issue Spotters (1) p. 285

Apr. 18  Chapter 12: Contract Performance, Breach, and Remedies pp. 314-344
Questions with Sample Answers 12-5 p. 342
In Your Court 12-8 p. 343

Apr. 25  “Make Up Day”

May 2  In Class Review for Examination

May 9  EXAMINATION