28-320-004 ESSENTIALS OF LAW FOR BUSINESS
Fall 2012
Tuesdays 6:00-8:00pm
Sage Room 2234

Professor: Rebecca C. Castonia, Attorney at Law
Office Hours: Before/After Class in the Classroom or by Appointment Only
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Course Description
Essentials of Law for Business examines selected areas of law that affect business. Subject matter will include the legal system, civil and criminal law, various business relationships and transactions, and ethics that apply to business.

Text (Required)

Grading Scale
A  93 – 100%  C  73-76%
A-  90-92%  C-  70-72%
B+  87-89%  D+  67-69%
B   83-86%  D   63-66%
B-  80-82%  D-  60-62%
C+  77-79%  F   0-59%

The Final Grade in this course will be determined by points earned and then applied to the above percentages. *

Examinations
There will be two examinations in this course that will cover all materials reviewed in class. The exam shall be taken on the date set by the professor unless special circumstances exist and have been disclosed to the professor.

Alternative Dispute Resolution Project
An Alternative Dispute Resolution Project will be assigned in class that will allow students to participate with one another in a mock negotiation. The materials necessary to participate in this activity will be distributed in class by the professor. Students will be graded on negotiation strategies, preparedness, and individual involvement. Students will do a self-assessment of their own role in the negotiation activity and will provide a critique on their negotiation partner. Both will be done in writing and will be handed into the instructor. The activity will be worth 25 points.
**Other**
Class participation, attendance and opportunities for extra credit will also factor into the student’s final grade. Attendance will be taken daily so this instructor is aware of those students who have regular attendance. Failure to attend class will have a negative impact on one’s grade, as students are responsible for all materials covered by this professor during lecture. Lecture will include some content that is not contained in the course book.

*To be explained by professor in class.*
## Essentials of Law for Business

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### Assignment Listing

#### Week One  
9/11/12  
Chapter 1: Business and Its Legal Environment  pp. 2-31  
Questions and Case Problems 1-1  p.16

Reviewing…Business and its Legal Environment (p.14)

Read Regina v. Dudley and Stephens, 14 Q.B.D. 273 (1884) at:

[R v Dudley and Stephens](https://en.wikipedia.org/wiki/R_v_Dudley_and_Stephens)  
- Wikipedia, the free encyclopedia

Then be prepared to discuss in class A Question of Ethics 1-9  p.17

#### Week Two  
9/18/12  
Chapter 2: The Courts and Alternative Dispute Resolution  pp. 32-66  
In Class Presentation Video: Marbury v. Madison (You Tube: PublicResourceOrg) (33 minutes)

Questions and Case Problems 2-2  p. 64

#### Week Three  
9/25/15  
Chapter 10: Business Organizations  pp.254-288

Issue Spotters (1)  p. 285  
Question with Sample Answer 10-3 Limited Liability Companies  p.286

Alternative Dispute Activity Introduced and Materials Provided
Week Four
10/2/12  Alternative Dispute Activity in Class (one hour)

Introduction to Chapter 3: Ethics and Business Decision Making pp.67-89

Video Presentation in Class: *Frontline: The Madoff Affair* (60 minutes)

Week Five
10/9/12  Ethics Class Activity – Materials to be Provided in Class

Introduction to Chapter 4: Constitutional Authority to Regulate Business pp. 90-114

Read *Heart of Atlanta Motel v. United States*, 379 U.S.241 (1964)  
(see link to case on p. 92)

Questions and Case Problems 4-2 p. 113
Questions and Case Problems 4-3 p. 113
Questions and Case Problems 4-5 p. 113

Week Six
10/16/12  In Class Review of Topics Covered

Week Seven
10/23/12  MID TERM EXAM

UNIT TWO

Week Eight
10/30/12  Chapter 5: Administrative Law pp.116-137

Questions and Case Problems 5-3 and 5-5 p. 136

Week Nine
11/6/12  Chapter 6: Torts and Product Liability pp. 138-180 (Cyber Torts Omitted)

Issue Spotters 1 p.171

Questions and Case Problems: 6-1 Product Liability p.171

*In Your Court* 6-8 p. 173  (Students will randomly be called upon by Instructor to answer questions identified in this problem – be prepared to respond!)
Week Ten
11/13/12 Conclusion of Chapter 6 Lecture
Chapter 7: Criminal Law pp.174 (Cyber Law omitted

Issue Spotters 1 and 2 p. 203
Questions and Case Problems 7-1 p. 204
Case Problems with Sample Answer 7-6 p.204
In Your Court 7-8 p.205 (Students will randomly be called upon by
Instructor to answer questions identified in this problem – be prepared to
respond!)

Week Eleven
11/20/12 Chapter 11: Contract Formation pp. 289-313
11.2 Lucy v. Zehmer p. 297 (Be prepared to discuss in class)
Case Problem with Sample Answer 11-4 Consideration, p.312
Questions with Sample Answers 11-5 p. 312

Issue Spotters (1) p. 285
Question with Sample Answer 10-3 Limited Liability Companies p.286

Week Twelve
11/27/12 Chapter 12: Contract Performance, Breach, and Remedies pp. 314-344
Assigned Problems…TBD

Week Thirteen
12/4/12 In Class Review for Final Examination

Week Fourteen
12/11/12 Final Examination